Pursuant to the Foreign Agents Registration Act of 1938, as amended

Privacy Act Statement. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, copy of informational materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, D.C. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the Administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public. Finally, the Attorney General intends, at the earliest possible opportunity, to make these public documents available on the Internet on the Department of Justice World Wide Web site.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .49 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

Furnish this exhibit for EACH foreign principal listed in an initial statement and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant Hill and Knowlton 600 New Hampshire Ave., NW		2. Registration No. 3301
Washington, DC 20037		
3. Name of foreign principal Deutsche Post	4. Principal address of foreign principal Zentrale Heinrich-von-Stephan-Strase 1 53105 Bonn Germany	
5. Indicate whether your foreign principal is one of the following:		
☐ Foreign government		
☐ Foreign political party		
☐ Foreign or domestic organization: If either, check one of the following:		
☐ Partnership	☐ Committee	,
☐ Corporation	☐ Voluntary group	
□ Association	□ Other (specify)	<u> </u>
☐ Individual-State nationality		· · · · · · · · · · · · · · · · · · ·
6. If the foreign principal is a foreign government, state:		
a) Branch or agency represented by the registrant.	N/A	
b) Name and title of official with whom registrant deals.		
7. If the foreign principal is a foreign political party, state:		
a) Principal address.	N/A	
b) Name and title of official with whom registrant deals.		
c) Principal aim		

8. If the foreign principal is not a for	reign government or a foreign political party,	
a) State the nature of the b	usiness or activity of this foreign principal	
b) Is this foreign principal		
Supervised by a foreign gov	vernment, foreign political party, or other foreign principal	Yes □ No 🛚
Owned by a foreign governi	ment, foreign political party, or other foreign principal	Yes □ No 🖫
Directed by a foreign govern	nment, foreign political party, or other foreign principal	Yes □ No 🛱
Controlled by a foreign gov	ernment, foreign political party, or other foreign principal	Yes □ No 🛱
Financed by a foreign gover	mment, foreign political party, or other foreign principal	Yes□ No 🙀
Subsidized in part by a fore	ign government, foreign political party, or other foreign principal	Yes □ No 🙀
9. Explain fully all items answered "	Yes" in Item 8(b). (If additional space is needed, a full insert page	must be used.)
	N/A	
10. If the foreign principal is an organism other foreign principal, state who	anization and is not owned or controlled by a foreign government, for owns and controls it.	oreign political party or
	N/A	
	N/A	
		•
Date of Exhibit A	Name and Title Colord Signature Christopher Colord Disable A	5. Colford

U.S. Department of Justice Washington, DC 20530

Exhibit B

To Registration Statement

Pursuant to the Foreign Agents Registration Act of 1938, an amended

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements, or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. One original and two legible photocopies of this form shall be filed for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Privacy Act Statement. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, copy of informational materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, D.C. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the Administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public. Finally, the Attorney General intends, at the earliest possible opportunity, to make these public documents available on the Internet on the Department of Justice World Wide Web site.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .33 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

1. Name of Registrant Hill and Knowlton Inc.	2. Registration No. 3301
3. Name of Foreign Principal Deutsche Post	<u></u>

Check Appropriate Boxes:

- 4.

 The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach a copy of the contract to this exhibit.
- 5.

 There is no formal written contract between the registrant and the foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach a copy of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- 6. In The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and expenses, if any, to be received.

Registrant will provide counsel and assistance regarding media relations, communication development, and leadership positioning.

7. Describe fully the nature and method of performance of the above indicated agreement or understanding.

Registrant will provide counsel and assistance regarding media, and communication devel.

"Registrant will provide"

Formerly OBD-65

FORM CRM-155 SEP. 1996

8. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal. .	
See item 7	
9. Will the activities on behalf of he above foreign principal include political activities as defined in Section 1(o) of the Act and in footnote below? Yes No No	the
If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.	er
Date of Exhibit B Name and Title Christopher Colord Managing Director Signature Citylen U.S. Office	1 zd
11 analys 11 Con	

Footnote: Political activity as defined in Section 1(o) of the Act means any activity which the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political interests, policies, or relations of a government of a foreign country or a foreign political party.